



BIN YOUSEF CARGO

Your Trusted Partner for
Complete Logistics Solutions





COMPANY DETAILS

Bin Yousef Cargo is Qatar's leading logistics service provider, focused on operational excellence, integrated logistics and optimized supply chains. Headquartered in Doha, Qatar, and with a specialized team of over 130 people, we've been at the forefront of the local logistics industry for the past 34 years.

A testament to our quality commitment is holding the ISO 9001 (Quality Management Systems), ISO 14001 (Environmental Management Systems) and OHSAS 18001 (Health and Safety Management Systems) certifications.

We believe in the transformative power of a successful supply chain management and logistics solution, and this is our promise to our clients. We have wide experience in creating total logistics solutions, offering international Air, Ocean, FTL and 3PL freight services, project cargo handling, equine logistics, relocation services, marine services and vessel agency.

Using Bin Yousef Cargo is a vote of confidence that your business is supercharged by taking on the right logistic partner and our completed projects and our satisfied clients reflect our aim to provide best-of-breed solutions.



WHY BIN YOUSEF?

PEOPLE / EXPERTISE / NETWORK / TECHNOLOGY

When you choose Bin Yousef Cargo, you choose a company that will help you achieve your plans; a provider with a breadth of experience and depth of knowledge, that ticks all the boxes in the expertise requirements list and that can build long term partnerships revolving on communication and trust. The following are the key advantages of partnering with us:

Extended Global Partner Network

Through our vast global networks of partners / agents, we support industries and trade in the worldwide exchange arena, through the air, sea-land transport, contract/customs logistics and supply chain management.

Our strong local connections and reputation create an effective link between carriers, which ensures a smooth, effective delivery. Having partnerships built on trust and years of experience, we promise on-time delivery, minimized risks and a truly global partner capable of delivering anywhere in the world.



Monumental Reputation

At Bin Yousef Cargo, we treasure all our relationship with our clients. We ensure all our clients receive premium services and care they hope for. Providing such level of service for our customers, earned Bin Yousef Cargo a great reputation in the logistics industry.

Expertise to deliver what we promise

From leaders with extensive industry expertise and experience, to highly qualified and skilled personnel, the team at Bin Yousef Cargo comes together to ensure efficient, reliable and time-bound services that match up to global standards.

Continuous support on your project

Through our operations department, we manage and coordinate the logistic operations in real-time, providing updates to our clients, whenever needed. Constant, transparent communication is crucial to maintaining all participants in the logistics chain informed.

Efficient logistics solutions from a single provider

Bin Yousef Cargo offers end-to-end services that allow for integration and collaboration via a single point of contact. This approach helps you save time and money that you would normally spend on vendor selection and management. When you work with us, you have a trustworthy partner that can accommodate your requirements and handle all the paperwork & bureaucracy.

Mitigated risks and value-added services

Focus on your business, while Bin Yousef Cargo handles all your logistics needs. We invest in the technology, transportation and personnel to run the logistics process, so you don't have to.

We create bespoke solutions

Every client is unique and has specific requirements – there's no "one size fits all" solution. When you choose Bin Yousef Cargo, you choose a team that starts with your preferences and develops matching solutions. We are also flexible and can expand to address every requirement you would have, regardless of season, product type or size.

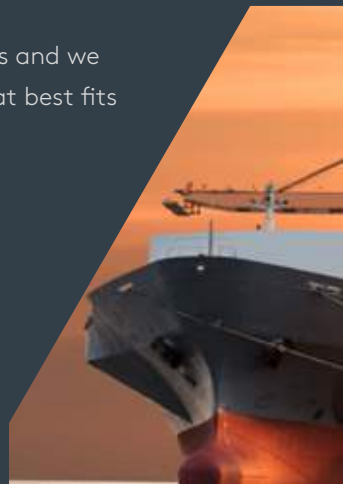


OUR SERVICES

We offer innovative, cost-effective and full-service cargo solutions - **on-time, within budget and with exceptional customer satisfaction.**

- Air Freight
- Sea Freight
- Logistics Services for Vertical Markets
- Project Cargo Logistics
- Exhibitions & Events Support Services
- AOG & Critical Shipments
- Equine Transportation & Logistics
- Warehousing & Distribution
- Custom brokerage
- International Re-locations & White-Glove Services

If you have a project in mind, come meet us and we will work together to create the solution that best fits your requirements.





AIR FREIGHT SERVICES

Time is of the essence and in terms of international transportation, air cargo is the fastest way to get your goods to destination. We commit to delivering your goods on budget, within the shortest time frame, and in optimum conditions. With access to an international network of agents that allows us for worldwide air consolidations, our services include express service, charter service or door-to-door service.

As part of the service, we incorporate customs brokerage and customized security services. In addition to our general cargo service, our experienced air freight division offers solutions in the handling of:

- Perishable cargo
- Pharmaceuticals
- Fragile goods
- Hazardous category goods
- Oversized cargo
- Equine Transportation & Logistics



SEA FREIGHT SERVICES

Bin Yousef Cargo has a fully developed sea freight department and we utilize our strong international carrier relationships to deliver extensive, worldwide solutions to our clients. Our offering covers both LCL and FCL services (dry and temperature controlled), and we also accommodate overweight, oversized, break-bulk and special cargo.

In the special cargo category, we include transports that need temperature control and dangerous/hazardous cargo shipments.

Our sea logistics ensure worldwide door-to-door or port-to-port services, with customs brokerage and customized security services to keep your cargo safe and sound.



LOGISTICS SERVICES FOR VERTICAL MARKETS

Bin Yousef Cargo comes with the right expertise and tailor-made solutions to meet the needs of companies from vertical markets. The varied work we do is a testament to our services delivered as per client requirements.

Integrated processes | Retail | B2B | B2C | for the vertical markets

- In-house custom brokers at Airport/Seaport
- In-house WMS
- IT Solutions for business
- Security area for high-value cargo and fashion
- Distribution centre: Pick & Pack
- Air-conditioned & Cold Storage

Besides the air and sea freight services, we offer bespoke logistics services and supply chain services across various industries.





INSTITUTIONS & PROJECTS

One of a kind crisis and emergency solutions to facilitate the most important but also difficult situations:

- Recognized partner by Governmental and non-Governmental organizations
- Experience in handling long-term projects and crisis management
- Cross movement of all kind of commodities and humanitarian aid
- Ability to reach and provide services to critical locations

OIL & GAS PROJECT CARGO

Always ready to support the oil and gas industry, as well as the petrochemicals, mining and renewables sectors:

- Off-shore transportation (Air, Sea, Bulk)
- On-shore transportation (Domestic transportation & Handling at job-site)
- EHS & Quality compliance

CONSTRUCTION INDUSTRY

Customized solutions to manage different, variable demands and make supply chains more agile.

- Offices located close to major suppliers and importers
- Individual business case review
- Fully compliant practices

RENEWABLE ENERGY

Specific, innovative solutions for this industry of the future to match with its complexities.

- Specialized logistics planning expertise
- Multimodal services
- Special equipment

FURNITURE & HOUSEWARE

Complex, right-on-time services provided through our extensive global network

- Warehousing service
- 24/7 delivery
- Global office network

FOODSTUFF & BEVERAGES

Controlled temperature shipping, cold-chain management, prompt transport and turnaround time we ensure products arrive in optimum condition.

- Dedicated capacity allotments
- Expertise in cold-chain maintenance
- Highly specialized services: FCL/ LCL Dry and Reefer



FASHION WHOLESALE AND RETAIL

End-to-end services from transport to warehouse, distribution centre or direct-to-store so that goods can reach stores directly.

- Express service
- Pick, pack & distribution
- Pre-clearance specialized customs broker
- High-level security transportation supply chain

MACHINERY

Through our solutions, we make large machinery transportation process as smooth and stress-free as possible.

- Over-size cargo
- Long term contracts
- Spare parts “just in time” delivery

AUTOMOTIVE

From procurement, distribution and aftermarket logistics - we deliver all transportation and logistics services that facilitate agile supply chains and help our clients meet tight production/distribution deadlines.

- Full and partial automotive charter flights
- Solutions for all kind of shipments from standard to critical
- Door-to-door delivery and distribution of tires and auto components

ELECTRONICS

We help businesses achieve optimized supply chains, link suppliers with production sites and distribution channels worldwide.

- Experience in dealing with the leading suppliers
- Aggregate value services
- Experience in the management of technological material shipments
- High-level security transportation supply chain



PROJECT CARGO EXPERTISE

Our project cargo experience is the blueprint of our capabilities at Bin Yousef Cargo and we have a dedicated, specialized team to make sure we continue our success.

With careful planning, continuous communication and achieved know-how, we provide timely, accurate and professional support.

In every industrial project, logistics are an essential and critical part of its success and the risk factors need to be carefully evaluated to avoid losses and delays. Bin Yousef Cargo is always looking for innovative ways to satisfy our customers with value-added services customized to the specific requirements of a project.

- Specialized handling of oversize cargo
- Access to quality, well-trained engineering team
- Smooth execution
- Proven track record of completed projects
- A global network of people, locations and resources
- 24/7 cargo visibility and resolution of potential problems



PROJECT EXPERIENCES

Project Name: Ras Girtas Desalination Plant

Client: SIDEM France

Port of Discharge: Ras Laffan – Qatar

The Challenge:

SIDEM France needed 10 evaporators imported to Qatar

Our Work: Our scope consisted of customs clearance and safe escort to the final site. The cargo was accepted upon barge arrival on a direct delivery basis and delivered to the project site with escort vehicles from Ras Laffan Port and our pilot vehicle. At the final project site, the cargo was placed on location through the jack down method.

Project Name: Air Liquide / Qatar Steel Helium Plant

Client: Air Liquide France

Port of Discharge: Mesaieed – Qatar

Our Work: We imported from France 1 unit each of Cold Box Column and Cold Box Exchanger and delivered them to the Helium Plant project.

Project Name: New Doha International Airport

Client: Thyssen Krupp Spain

Port of Discharge: Doha – Qatar

Our Work: We imported 24 units of Escalators and Walk Ways from Spain for the New Doha Airport Project.

SPECIALIZED CARGO HANDLING FOR THE U.S. ARMY

One of our niches is providing freight and logistics services for the defense sector. We have been providing specialized services for the U. S. Army Command in Qatar since 2002.

In association with National Air Cargo, we have been demonstrating an innovative approach to import/export, customs clearance and have provided time-definite direct delivery of sustainment cargo from global stations to the U. S. Army bases in Al Udeid Air Base and Al Sayliyah Army Base.



EQUINE TRANSPORTATION & LOGISTICS

Transportation of horses by air is one of the best methods today when sending your horses overseas, both in terms of time and the best treatment for horses. Bin Yousef Cargo is a member of the Animal Transport Association and we are in full compliance with their regulations. We have the means to evaluate whether your horse is fit for transportation and help our clients overcome the logistical constraints of international live animal movements.

Our speciality is equine air transportation, always having in mind the horse's well-being include all international health documents and customs forms on your behalf, ensuring your horse's quick and seamless international shipping experience. From origin to destination stable, we manage and update the status of the equine logistics.

- Member of Animal Transport Association (ATA)
- Worldwide transport of horses and livestock via scheduled, all-cargo air freight service and/or air charters with reputable carriers
- Ensures state-of-the-art ground handling at arrival, departure and transit ports
- All customs and veterinary services as well as quarantine facilities
- Animal transportation and handling for other species as well, such as cows, goats, sheep, etc.



EXHIBITIONS & EVENTS SUPPORT SERVICES

Bin Yousef Cargo provides complete logistics solutions for events and exhibitions from transport to installations, ensuring the client focuses on the strategy while our expertise enables smooth event set-up.

- Door-to-door service and on-site support
- Customs clearance
- Assist with government approvals
- Handling and transport from the airport or seaport
- Unpack and place the exhibits at the fair stands
- Repack, provide temporary storage if needed and export back

Our network comprises worldwide partners that are specialized in exhibition freight forwarding. You can be rest assured that we will deliver an exceptional service resulting in a successful exhibition.





INTERNATIONAL RE-LOCATIONS & WHITE-GLOVE SERVICES

White-glove services refer to the special handling of the cargo at the final stage in the supply chain. Valuable and delicate products such as jewellery, artwork are handled with expert care and unique packaging services by our experienced team. We offer our clients:

- Specially trained operators who will handle the items with care
- Professional dedicated packaging
- On-site handling and re-packing for premium goods
- Climate-controlled trailer
- Packing, unpacking and debris removal
- Extra security measures offered by our affiliate partners from Hemaya



AOG & CRITICAL SHIPMENTS SUPPORT

Time-sensitive or critical shipments can benefit from unprecedented levels of efficiency and quality with Bin Yousef Cargo. If you have products that are time sensitive, we're well-equipped to handle your request. Our proven track record testifies to this – for instance, we have been shipping to the UK – in best conditions – cord blood and stem cells for the Virgin Health Bank for the past 4 years.

Aircraft on Ground (AOG) services

Our experience over the years has enabled us to facilitate for immediate transportation services in times of aircraft technical failures. Our team is well-equipped to provide logistics assistance in the most timely and efficient manner.

- Delivery of mission-critical spare parts to the aircraft destination at the highest speed
- Complete monitoring support and a dedicated helpline
- Speed and accuracy
- We always deliver rather sooner than later

Critical medical and Bio Samples

- Transportation of samples - packed normally, in dry ice or dry container with liquid nitrogen
- Arranging air freight to destinations on strict, time-bound schedules



OFFICIAL LOGISTICS PARTNERSHIPS

THE EXCLUSIVE LOGISTICS PARTNER FOR QATAR FOUNDATION

The Qatar Foundation is the largest independent, non-profit organization for; Education, Science & Research and Community Development.

- Bin Yousef Cargo has been chosen as the sole logistics services provider for Qatar Foundation from 2013 – 2020
- The Qatar Foundation hosts world-class educational Institutions, research centres, medical facilities, publishing, humanitarian initiatives, convention centre, etc.
- There are over 19 associated companies, importing a variety of products through the Foundation
- Bin Yousef Cargo provides local support to Qatar Foundation and associated companies by way of clearance, storage and delivery apart from arranging international freight and taking care of export needs



QATAR PAVILION AT WORLD EXPO 2010, 2012, 2015 & 2017

Bin Yousef Cargo was honored to be involved with the Expo 2010 in Shanghai, China, Expo 2012 in Yeosu, S. Korea, Expo 2015 in Milan, Italy and Expo 2017 in Astana, Kazakhstan as the nation's official logistics partner. We are very proud that the Qatar pavilions were awarded medals at all three events in different categories.

HARMONIC SUPPORT TO QATAR PHILHARMONIC ORCHESTRA

Qatar Philharmonic Orchestra, a member of Qatar Foundation for Education, Science and Community Development (QF), conduct a variety of popular music in concerts all over the world every year.

We are very proud to be the official logistics supporter of their prestigious tours that deliver QF's mission to foster a progressive society, enhance cultural life and protect Qatar's heritage.





LOGISTICS SUPPORT FOR QATAR SPORTS EVENTS AND TEAMS

We have been proudly providing successful logistics support to the overall mission of the Qatar Tennis Federation (QTF) in the past seven years. We always made sure that the Qatari tennis players had the resources and opportunities available to reach their maximum potential and compete in renowned tennis tournaments locally, regionally and internationally.

After the inception in 2001 under the Qatar National Olympic Committee, Qatar Cycling Federation and Qatar Olympic Committee organize the World Cycling Championships, events for children, recreational rides and major races of which the most important and very famous international stage race Tour of Qatar. We pay tribute to their inspiration by our logistics support expertise.

We are proud to be the Official Logistics Support Provider of the FINA 2017 World Swimming Championship, since 2017.

With Qatar expanding its infrastructure and services at a record pace, we're also preparing for the 2022 FIFA World Cup.



OUR COMMITMENT TO YOU

Since our inception, Bin Yousef Cargo strived to make an impact in the world of logistics, through impeccable service, outstanding results, achieving deadlines and continuous improvement. The feedback that we receive from our clients is the fuel that drives our growth and makes us pursue excellence in all we do. We start from our clients' requirements, projects and ethos and we create exceptional solutions that help them achieve their business goals.

- Open communication environment
- Transparency over operations and costs
- Monitored, controlled delivery
- Efficient, streamlined processes
- Worldwide reach and support
- International quality standards
- Professional guidance and consultancy
- Punctuality and reliability



OUR CLIENTS



BVLGARI



HITACHI
Inspire the Next



ACCREDITATIONS



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